



infinigent
consulting



we work for you...

Company Profile

Infinigent Consulting Limited is a multinational management consulting company operating in India and Bangladesh (soon to be expanding to Singapore and Dubai as well). The consultancy team comprises of international and local professionals from various fields of the modern business environment.

Infinigent is dedicated to streamline challenges that businesses face today and provide relevant solutions for implementation in accordance to the business requirements. With the in depth knowledge and expertise that our team possesses, we are confident of providing world class services to satisfy the needs of our clients.

Infinigent works in close collaboration with the clients thereby bringing issues and concerns across the table. The solutions to these issues and concerns are our key to improve the overall performance of the organization.



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India office:

3011, Sector 56,
Gurgaon, Haryana 122003, India.
Contact: +91-124-4146895

Bangladesh office:

Plot-56/C, Road-132, Gulshan-1 C/A,
Dhaka, Bangladesh.
Contact: +880 188 700 9000

Canada office:

11- 120 Ulster Street Winnipeg,
R3T3A2, Manitoba, Canada
Contact: 001-204 898 0843

Vision:

Our vision is to be the choicest business advisor of our clients by providing effective and innovative solutions.

Mission:

Our mission is to assist our clients in making substantial improvements in their performance and Building a great organisation. We partner with our clients, providing unparalleled support and solutions to achieve their long term financial, economic and operational goals.

Values:

- **Our team is our asset**

We recognize that the team members are our most valuable asset and strive to ensure their upliftment in all spheres of life.

- **Integrity is fundamental**

Our culture emphasizes the importance of the highest standards of ethics from all our team members in everything we do. We always maintain confidentiality of client's information.

- **A passion for client-focus**

We strive to exceed our clients' expectations by extending our resources and competencies. We seek to provide our clients sustainable solutions.

- **Building and maintaining long-term relationships**

We strive to become life time partners to our clients, employees and stakeholders.

- **Success is key**

We believe in building a culture of setting goals and pursuing them with all our efforts.

- **A supportive and rewarding work environment**

We believe in nurturing a warm and progressive work environment that creates the highest levels of professionalism and integrity as well as encourages creativity and collaboration.

- **Diversity**

We believe in equal opportunities for all people regardless of gender, ethnicity, national origins and personal creed. We value our diversity and the unique skills that all our team members bring.

- **Being respectful**

We believe in a culture of being respectful towards our colleagues, clients and all other stakeholders.



Some of the organizations we have worked with:



Our Services

Business Advisory:

Any organization who wants to set up a new business in Bangladesh can have a hassle-free start (one-window service) from us. Infinigent helps the following:

- FDI advisory services
- Company formation and registration
- Other registration with various authorities
- Work permit and employee related advisories.

Management Consulting:

Financial Consulting:

- Mergers and acquisitions.
- Business sales and disposals.
- Public company & take over advices.
- Flotation and initial public offerings.
- Valuations, fairness opinions and appraisals.
- Project finance, public private partnerships and the private finance initiative.
- Debt-raising and restructuring advices.
- Private equity and management buyouts.
- Organizational restructuring and roadmap for business development.
- Business planning and development of Annual Operating Plan (AOP) or Annual Business Plan (ABP)
- KPI and business performance monitoring system.
- Business automation advisory.
- Optimizing the Sales and Distribution process.
- Streamline Manufacturing process.
- Designing effective management review process.

Business Process :

- FDI advisory services
- Company formation and registration
- Other registration with various authorities
- Work permit and employee related advisories.



Governance, Risk & Compliance:

- Internal control framework monitoring system.
- Risk assessment risk monitoring system.
- Fraud risk assessment.
- Fraud indicator design fraud risk monitoring system.
- Segregation of duties (SoD).
- Role-Based access control (RBAC).
- Internal audit outsourcing.
- Regulatory compliance monitoring audit.

Project Management:

- Business planning and development of Annual Operating Plan (AOP) or Annual Business Plan (ABP)
- KPI and business performance monitoring system.
- Business automation advisory.
- Optimizing the Sales and Distribution process.
- Streamline Manufacturing process.
- Designing effective management review process.

▶ Human Resource Services:

- Talent Planning & Acquisition (Recruitment services)
- Employee Induction services
- Salary Restructuring
- Performance Management
- HR Technology Solutions – HRMS
- HR Compliance with HR Audits
- Manpower outsourcing



▶ BPO Services:



Business Planning and Analysis:

- Management Reporting services
- Annual Operating Plan
- Business analysis

Human Resource (HR):

- Payroll processing
- WPPF & Gratuity fund Management
- Employee claims processing

Finance & Accounting:

- Accounts payable management
- Receivables management
- Fixed Asset Management Services
- Financial accounting & reporting
- Income Tax, VAT & other indirect Taxation Services
- Accounting and Financial Reporting Services

Supply Chain Management:

- Physical Inventory Management Services
- Contract Management
- Warehouse Management



Sales and Marketing:

- Distributor claim management.
- Sense management for distributor sales man.

► Sales and Distribution:

- Review and redesign distribution structure.
- Analysis of distribution cost.
- Sales process review.
- Schemes and market work review.
- Customer survey.

► Corporate Training & Mentoring (Coaching):

Leadership, Management & Functional Skills:

- Business performance metrics (KPI & KGI)
- Business plan development with the balanced scorecard
- Building A High Performing Team
- Personal Development & Life design workshop
- Behavioural Profile Assessment
- Leadership Workshop
- Cultural Change Management
- Customer Centric Mind-set
- Sales Leadership

► Socio Economic Development:

• Infrastructure Development:

- Power Sector
- Construction



• Social Development:

- Health sector
- SME Loans
- Research in different sector
- Primary and Secondary data collection
- Mid-term and end of project evaluation.
- Monitor of project implementation plan.

► Digital Marketing:

• Social Media Marketing:

- Facebook Marketing
- Instagram Marketing
- Pinterest Marketing
- LinkedIn Marketing
- Twitter Marketing
- YouTube Marketing



- Business Analysis & Growth
- Strategy
- Conversion Rate Optimization
- Content Marketing
- Email Marketing
- Pay Per Click (PPC)
- SEO Audit

► Board of Directors (Bangladesh):

- Q A F M Serajul Islam, **Chairman**
- S K Mukhopadhyay, **CEO & MD**
- S A H M Nurullah, **Director**
- R Tareque Moudud FCMA, **Director**
- Sheikh Nahar Mahmud, **Director**
- Md Luffor Rahman, **Director**

Key Personnel



MR. S K Mukhopadhyay

- Mr. S K Mukhopadhyay, with 24 years of proven experience in financial management. His expert services were rendered with strategic command on business processing, revenue assurance, financial plans, and sales strategy developed for key clients including both multinationals operating in India and Bangladesh as well as local conglomerates in India. His last role was the CFO of Airtel Bangladesh Limited.



Syed Abul Hussain Md. Nurullah

- Syed Nurullah is a prominent HR professional in Bangladesh. He has worked for more than over 20 years in some of the world's largest organizations such as Samsung, Airtel, Nestle, etc. His last assignment was HR & Management Support Group Head of Samsung R&D Institute Bangladesh, Subsidiary Company of Samsung Electronics, South Korea.



R Tareque Moudud FCMA

- A Chartered Management Accountant by profession, with over 30 years of experience. He has worked in different sectors which include pharmaceutical manufacturing, rural developmental, the capital market and academia. Main areas of involvement: Financial analysis, Budgets, Financial systems, SOPs, Management Coaching and development. Mr. Moudud has worked on numerous projects funded by the Asian Development Bank and the World Bank. Prior to joining the academia Mr. Moudud was also an Executive Director of Securities and Exchange Commission, Bangladesh.



Sheikh Nahar Mahmud

- Mr. Mahmud's last corporate role was Managing Director and Country President, Novartis Bangladesh Limited. He has 34 years of proven experience in Sales, Marketing, Trade Marketing & Distribution, Commercial.

Why Choose **infinigent**?

infinigent focuses on adding value to the esteemed customers. In fact, we do not take any project unless we feel we will be able to add value to the customers.

Infinigent has a pool of experts and professionals from diverse fields who are able to handle complex projects. infinigent is well connected globally and can support clients across the border.



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